

# B2C Industry, China

- The biggest B2C online shopping platform in China. Revenue last year was 3 Billion USD.
- Mass deployed Yealink IP Phones with Genesys IP Contact Center.

"Yealink phones are very affordable with extremely innovative design and superb HD voice quality. Provide extremely prompt support to customize a firmware to help resolve technical issue we encountered during the implementation."

----- CEO



**1500 seats**

# Insurance Industry, China

- A leading position in China insurance market in terms of various indicators.
- With its 5,700+ business outlets, 74,000+ employees and 300,000+ life and P & C agents.

"We are very satisfied with this cooperation. Now when talk about Yealink, high quality with effective cost would be the first idea occur to me. This one-stop solution greatly improves our working efficiency and cuts large financial cost. "

----- Product Manager



**3000 seats**

# Power Industry, China

- A typical state-controlling company, founded in 2002, ranked 7<sup>th</sup> of World Top 500, 2011, the biggest Utility Enterprise in the world.
- With 1.5 M+ employees and revenue 200 billion USD in 2011.

“It is very easy to deploy, compared to other phones which take one day to have them configured, but with Yealink IP phone, only 30 minutes. This is very important to our engineer and our customers' IT engineer as well.”



国家电网公司  
STATE GRID  
CORPORATION OF CHINA

2000+ seats

# Travel Service Industry, India

- Onkar Infotech, a leading travel call center managing end to end business processes outsourced.



**Onkar Infotech**

**3000 seats**